

# An Entire Year of Quotes to Share!

Dear Team Leader -

Whether you are leading a team of athletes, salespeople, teachers, technicians, or nurses, there always seems to be a **need to motivate and focus your people** to build your culture.

Quotes are a terrific way to introduce values and inspire discussion on topics that impact your organization – and now you have a quote for every day of the year that you can share with your team!

If you enjoy this collection and find it useful, I encourage you to also read my blog post on <u>28 Great Quotes to Inspire and Manage Change</u>.

I have found quotes to be an invaluable tool – and have compiled a few collections of quotes that many leaders have used already...

You may also like the <u>52 Monday Motivation Image Quotes</u> that I have posted on SlideShare...

And if ever your group is in need of an energizing speaker to boost morale and share ideas that your people can use to build and become better teammates and team leaders, I hope you will <u>contact me</u>.

Here's to YOU - Leading Your Team!

Sean Glaze

**Great Results Team Building** 

# 365 Quotes for Team Leaders

# January

1/1

"Anything in life worth having is worth working for." - Andrew Carnegie

1/2

"Success often comes to those who dare to act. It seldom goes to the timid who are ever afraid of the consequences." - Jawaharlal Nehru

1/3

"Those who have the ability to be grateful are the ones who have the ability to achieve greatness." -Steve Maraboli

1/4

"I just love when people say I can't do something because all my life people said I wasn't going to make it." - Ted Turner

1/5

"Great thoughts speak only to the thoughtful mind, but great actions speak to all mankind." - Emily P. Bissell

1/6

"Obstacles are those frightful things you can see when you take your eyes off your goal." - Henry Ford



"There is no such thing as a self-made man. You will reach your goals only with the help of others." -George Shinn

1/8

"You will never find time for anything. You must make it." - Charles Buxton

1/9

"Never doubt that a small group of thoughtful, committed, citizens can change the world. Indeed, it is the only thing that ever has."

-Margaret Mead

1/10

"There is no one giant step that does it. It's a lot of little steps."
- Peter A. Cohen

1/11

"Shoot for the moon. Even if you miss, you will land among the stars."
- Les Brown

1/12

"Change the way you look at things and the things you look at change." - Wayne W. Dyer

1/13

"If I were playing third base and my mother were rounding third with the run that was going to beat us, I'd trip her. Oh, I'd pick her up and brush her off and say, 'Sorry, Mom,' but nobody beats me."

Leo Durocher

1/14

"What the mind of man can conceive and believe, it can achieve."
- Napoleon Hill



"There are no secrets to success. It is the result of preparation, hard work, and learning from failure." - Colin Powell

1/16

"What lies behind us and what lies before us are tiny matters compared to what lies within us." - Ralph Waldo Emerson

1/17

"Great works are performed not by strength but by perseverance."

– Samuel Johnson

1/18

"The difference between a successful person and others is not a lack of strength, not a lack of knowledge, but rather a lack of will."

- Vince Lombardi

1/19

"The man who follows the crowd will usually get no further than the crowd. The man who walks alone is likely to find himself in places no one has ever been." - Alan Ashley-Pitt

1/20

"It takes 20 years to build a reputation and five minutes to ruin it. If you think about that, you'll do things differently." - Warren Buffett

1/21

"The key to successful leadership today is influence, not authority."
-Kenneth Blanchard

1/22

"Humility is not thinking less of yourself; it is thinking of yourself less."
- Rick Warren



"The critical ingredient is getting off your butt and doing something... Not tomorrow. Not next week. But today." - Nolan Bushnell

1/24

"Whatever you vividly imagine, ardently desire, sincerely believe, and enthusiastically act upon must inevitably come to pass!" - Paul J. Meyer

1/25

"Keep away from small people who try to belittle your ambitions. Small people always do that, but the really great make you feel that you too can become great." - Mark Twain

1/26

"Outstanding leaders go out of their way to boost the self-esteem of their personnel." - Sam Walton

1/27

"Let us not be content to wait and see what will happen, but give us the determination to make the right things happen." - Horace Mann

1/28

"You just can't beat the person who never gives up." - Babe Ruth

1/29

"When you get right down to the root of the meaning of the word 'succeed', you find it simply means to follow through." - F.W. Nichol

1/30

"Successful people are always looking for opportunities to help others. Unsuccessful people are always asking, 'What's in it for me?'" - Brian Tracy

1/31

"You can't get much done in life if you only work when you feel good."
- Jerry West



# **February**

2/1

"Success is achieved by those who try and keep trying with a positive mental attitude." - W. Clement Stone

2/2

"I couldn't wait for success, so I went ahead without it." - Jonathan Winters

2/3

"What we hope to do with ease, we must learn first to do with diligence." - Samuel Johnson

2/4

"We do our best that we know how at the moment, and if it doesn't turn out, we modify it." - Franklin Delano Roosevelt

2/5

"A Native American grandfather was talking to his grandson about how he felt. He said, 'I feel as if I have two wolves fighting in my heart. One wolf is the vengeful, violent one, the other wolf is the loving compassionate one.' The grandson asked him, 'Which wolf will win the fight in your heart?' The grandfather answered, 'The one I feed.'" – Blackhawk

2/6

"Enthusiasm is the steam that drives the engine." - Napoleon Hill

2/7

"The winners in life think constantly in terms of I can, I will, and I am. Losers, on the other hand, concentrate their waking thoughts on what they should have or would have done, or what they can't do." - Dennis Waitley

2/8

"Success in life has nothing to do with what you gain in life or accomplish for yourself. It's what you do for others." - Danny Thomas



"Empty pockets never held anyone back. Only empty heads and empty hearts can do that." - Norman Vincent Peale

2/10

"One man with courage is a majority." - Andrew Jackson

2/11

"The bitter pill of failure is often more than most people can handle... if you are willing to consider failure as a blessing in disguise and bounce back, you have got the essential of harnessing one of the most powerful success forces." – Joseph Sugarman

2/12

"Every achiever I have ever met says, 'My life turned around when I began to believe in me.'" - Robert Schuller

2/13

"I don't measure a man's success by how high he climbs but how high he bounces when he hits bottom." - George Patton

2/14

"If it is meant to be, it is up to me." Sherry Bassin

2/15

"Dependent people need others to get what they want. Independent people can get what they want through their own efforts. Interdependent people combine their own efforts with the efforts of others to achieve their greatest success." - Stephen Covey

2/16

"I don't know what your destiny will be, but one thing I do know: The only ones among you who will be really happy are those who have sought and found how to serve." - Albert Schweitzer



"Success is the child of audacity." - Benjamin Disraeli

### 2/18

"The truth of the matter is that you always know the right thing to do. The hard part is doing it." - U.S. General H. Norman Schwarzkopf

### 2/19

"Except and expect positive things and that is what you will receive."

- Lori Hard

### 2/20

"You measure the size of the accomplishment by the obstacles you had to overcome to reach your goals." - Booker T. Washington

### 2/21

"In order to succeed you must fail so that you know what not to do the next time." - Anthony J. D'Angelo

### 2/22

"Those at the top of the mountain didn't fall there." - Marcus Washling

### 2/23

"Motivation is what gets you started. Habit is what keeps you going!"
- Jim Ryun

### 2/24

"I am enough of an artist to draw freely upon my imagination. Imagination is more important than knowledge. Knowledge is limited. Imagination encircles the world." - Albert Einstein

### 2/25

"Only those who risk going too far can possibly find out how far one can go." - T.S. Eliot



"It's amazing what ordinary people can do if they set out without preconceived notions." - Charles F. Kettering

2/27

"People who are afraid to fail can never experience the joys of success."

— Pete Zafra

2/28

"No matter how small, acknowledge the achievement." - Greg Henry Quinn

### March

3/1

"If you don't quit, and don't cheat, and don't run home when trouble arrives, you can only win." - Shelley Long

3/2

"Put your heart, mind, intellect, and soul even to your smallest acts. This is the secret of success." - Swami Sivananda

3/3

"The person who makes a success of living is the one who sees his goal steadily and aims for it unswervingly. That is dedication." - Cecil B. DeMille

3/4

"If you burn your neighbor's house, it doesn't make your home look any better." Lou Holtz

3/5

"It is in the small decisions you and I make every day that create our destiny." - Anthony Robbins



"Deliver more than you are getting paid to do. The victory of success will be half won when you learn the secret of putting out more than is expected in all that you do. Make yourself so valuable in your work that eventually you will become indispensable. Exercise your privilege to go the extra mile, and enjoy all the rewards you receive." - Og Mandino

3/7

"Life is not easy for any of us, but what of that? We must have perseverance and above all confidence in ourselves." - Marie Curie

3/8

"There are two primary choices in life: to accept conditions as they exist, or accept the responsibility for changing them." - Denis Waitley

3/9

"Effective people are not problem-minded; they're opportunity-minded. They feed opportunities and starve problems." - Stephen Covey

3/10

"A professional is a person who can do his best at a time when he doesn't particularly feel like it." - Alistair Cooke

3/11

There are only two options regarding commitment. You are either IN or you are OUT. There is no such life as in-between. Pat Riley

3/12

"I do not think there is any other quality so essential to success of any kind as the quality of perseverance. It overcomes almost everything, even nature." - John D. Rockefeller

3/13

"I know the price of success: dedication, hard work and an unremitting devotion to the things you want to see happen." - Frank Lloyd Wright



"Do not fear to be eccentric in opinion, for every opinion now accepted was once eccentric." - Bertrand Russell

3/15

"Each problem has hidden in it an opportunity so powerful that it literally dwarfs the problem. The greatest success stories were created by people who recognized a problem and turned it into an opportunity."

- Joseph Sugarman

3/16

"Fortunate is the person who has developed the self-control to steer a straight course towards his objective in life, without being swayed from his purpose by either commendation or condemnation." - Napoleon Hill

3/17

"Show me a guy who's afraid to look bad, and I'll show you a guy you can beat every time." Lou Brock

3/18

"Follow your dream as long as you live, do not lessen the time of following desire, for wasting time is an abomination of the spirit." – Plato

3/19

"The only easy day was yesterday" - US Navy SEAL Motto

3/20

"I don't have to be what nobody else wants me to be and I am not afraid to be what I want to be." - Muhammad Ali

3/21

"The highest reward for one's toil is not what one gets for it, but what one becomes by it." - John Ruskin



"I studied the lives of great men and women, and I found that the men and women who got to the top were those who did the jobs they had in hand, with everything they had of energy and enthusiasm and hard work."

- Harry S. Truman

3/23

"The seat of freedom is reserved for the man who lives by his own work, and in that work, does what he wants to do." - George Robin Collingwood

3/24

"Success is measured in terms of reaching your goals, dreams, and expectations. Your success is determined by hard work, persistence, and determination. If you are going to be a success in life, it is up to you... it is your responsibility." - Will Horton

3/25

"The difference between success and mediocrity is all in the way you think." - Dean Francis

3/26

"You are never too old to set another goal or to dream a new dream."
- Les Brown

3/27

"What separates those who achieve from those who do not is in direct proportion to one's ability to ask for help." - Donald Keough

3/28

"You only have to do a very few things right in your life so long as you don't do too many things wrong." - Warren Buffett

3/29

"It is wise to keep in mind that neither success nor failure is ever final."

— Roger Babson



"Success is a journey, not a destination." - Ben Sweetland

3/31

"Losers assemble in little groups and complain... but winners assemble as a team." - Bill Parcells

# **April**

4/1

"Success is often the result of taking a misstep in the right direction."
- Al Bernstein

4/2

"You can do it if you believe you can." - Napoleon Hill

4/3

"Success is simply a matter of luck. Ask any failure." - Earl Wilson

4/4

"I like a state of continual becoming, with a goal in front and not behind." George Bernard Shaw

4/5

"You must do the very thing you think you cannot do." - Eleanor Roosevelt

4/6

"Flaming enthusiasm, backed by horse-sense and persistence, is the quality that most frequently makes for success." - Dale Carnegie

4/7

"It's the repetition of affirmations that leads to belief. And once that belief becomes a deep conviction, things begin to happen." - Claude M. Bristol



"The biggest temptation is to settle for too little." - Thomas Merton

4/9

"Yes, I am a dreamer. For a dreamer is one who can find his way by moonlight, and see the dawn before the rest of the world." - Oscar Wilde

4/10

"Don't dream it. Be it!" - Richard O'Brian

4/11

"He has achieved success who has lived well, laughed often and loved much." - Bessie Anderson Stanley

4/12

"If you don't go after what you want, you'll never have it. If you don't ask, the answer is always no. If you don't step forward, you're always in the same place." - Nora Roberts

4/13

"Henry Ford could get anything out of men because he just talked and would tell them stories. He'd never say, 'I want this done!' He'd say, 'I wonder if we can do it.'" - George Brown

4/14

"Those who dream by day are cognizant of many things which escape those who dream only by night." - Edgar Allen Poe

4/15

"The key to happiness is having dreams; the key to success is making them come true." - James Allen

4/16

"Life is a series of problem-solving opportunities. The problems you face will either defeat you or develop you depending on how you respond to them." – Rick Warren



"All men who have achieved great things have been great dreamers."

— Orison Swett Marden

### 4/18

"Success is doing ordinary things extraordinarily well." - Jim Rohn

### 4/19

"I start with the premise that the function of leadership is to produce more leaders, not more followers." - Ralph Nader

### 4/20

"Never walk away from failure. On the contrary, study it carefully and imaginatively for its hidden assets." - Michael Korda

### 4/21

"Nothing ever comes to one that is worth having except as a result of hard work." - Booker T. Washington

### 4/22

"You cannot control what happens to you, but you can control your attitude toward what happens to you, and in that, you will be mastering change rather than allowing it to master you." - Brian Tracy

### 4/23

"The brick walls are not there to keep us out. The brick walls are there to give us a chance to show how badly we want something. Because the brick walls are there to stop the people who don't want it badly enough. They're there to stop the other people." — Randy Pausch

### 4/24

"Unless you are willing to drench yourself in your work beyond the capacity of the average man, you are just not cut out for positions at the top."

- J.C. Penny



"Success is not measured by what a man accomplishes, but by the opposition he has encountered and the courage with which he has maintained the struggle against overwhelming odds." - Charles Lindbergh

4/26

"If you have the will to win, you have achieved half your success; if you don't, you have achieved half your failure." - David Ambrose

4/27

"To give less than your best is to sacrifice the gift." -Steve Prefontaine

4/28

"Unless you try to do something beyond what you have already mastered, you will never grow." - Ronald E. Osborn

4/29

"Your success and happiness lie in you." - Helen Keller

4/30

"Successful and unsuccessful people do not vary greatly in their abilities. They vary in their desires to reach their potential." - John Maxwell

# May

5/1

"The only difference between a success and a failure is that the successful person is willing to do what the failure is not willing to do." - J.R. Ridinger

5/2

"The man who moved a mountain was the one who began carrying away small stones." - Chinese Proverb

5/3

"Winning isn't everything. It's the only thing." - Vincent Lombardi



"Your imagination is your preview of life's coming attractions."
- Albert Einstein

5/5

"Whatever you do, you need courage. Whatever course you decide upon, there is always someone to tell you that you are wrong. There are always difficulties arising that tempt you to believe your critics are right. To map out a course of action and follow it to an end requires some of the same courage that a soldier needs." - Ralph Waldo Emerson

5/6

"Successful leaders recognize that great innovation comes from observing the same ideas as everyone else and seeing something different."

- Reed Markham

5/7

"Action is the foundational key to all success." - Anthony Robbins

5/8

"Be humble always and identify with the common man; even when success and achievements want to make you proud." - Bishop Leonard Umunna

5/9

"The successful man will profit from his mistakes and try again in a different way." - Dale Carnegie

5/10

"Believe it can be done. When you believe something can be done, really believe, your mind will find the ways to do it. Believing there is a solution paves the way to a solution." - Dr. David Schwartz

5/11

"All successful men and women are big dreamers. They imagine what their future could be, ideal in every respect, and then they work every day toward their distant vision, that goal or purpose." - Brian Tracy



"The secret of success is to be ready when your opportunity comes."

— Benjamin Disraeli

5/13

"We must never be afraid to go too far, for success lies just beyond."

– Marcel Proust

5/14

"No one ever attains very eminent success by simply doing what is required of him; it is the amount and excellence of what is over and above the required that determines the greatness of ultimate distinction."

- Charles Kendall Adams

5/15

"I will speak ill of no one and speak all the good I know of everybody."

– Andrew Jackson

5/16

"You don't become enormously successful without encountering some really interesting problems." - Mark Victor Hansen

5/17

"I've always tried to go one step past wherever people expected me to end up." - Beverly Sills

5/18

"Few things help an individual more than to place responsibility upon him, and to let him know that you trust him." - Booker T. Washington

5/19

"Don't let the fear of striking out hold you back." - Babe Ruth



"You have to accept whatever comes and the only important thing is that you meet it with the best you have to give." - Eleanor Roosevelt

5/21

"To conquer fear is the beginning of wisdom." - Bertrand Russell

5/22

"Success is every minute you live. It's the process of living. It's stopping for the moments of beauty, of pleasure; the moments of peace. Success is not a destination that you ever reach. Success is the quality of the journey."

— Jennifer James

5/23

"I praise loudly; I blame softly." - Queen Catherine II

5/24

"Write down the thoughts of the moment. Those that come unsought for are commonly the most valuable." - Francis Bacon

5/25

"It is literally true that you can succeed best and quickest by helping others to succeed." - Napoleon Hill

5/26

"You've got to win in your mind before you win in your life." - John Addison

5/27

"Never be afraid to tread the path alone. Know which is your path and follow is wherever it may lead you; do not feel you have to follow in someone else's footsteps." - Eileen Caddy

5/28

"Success is how high you bounce after you hit bottom." - George Patton



"The reward of a thing well done is to have done it."
- Ralph Waldo Emerson

5/30

"Knowledge without follow-through is worse than no knowledge."
- Henry Charles Bukowski

5/31

"Do not despise the bottom rungs in the ascent to greatness."

— Publilius Syrus

### June

6/1

"The merit in action lies in finishing it to the end." - Genghis Khan

6/2

"To move the world we must first move ourselves." - Socrates

6/3

"Make a success of living by seeing the goal and aiming for it unswervingly." - Cecil B. De Mille

6/4

"The man who will use his skill and constructive imagination to see how much he can give for a dollar, instead of how little he can give for a dollar, is bound to succeed." - Henry Ford

6/5

"Optimists are right. So are pessimists. It's up to you to choose which you will be." - Harvey Mackay



"Many hands and hearts and minds generally contribute to anyone's notable achievements." - Walt Disney

6/7

"Winners are the ones who really listen to the truth of their hearts."

— Sylvester Stallone

6/8

"When you miss a shot, never think of what you did wrong. Take the next shot thinking of what you must do right." - Tony Alfonso

6/9

"Winners make a habit of manufacturing their own positive expectations in advance of the event." - Brian Tracy

6/10

"A good criterion for measuring success in life is the number of people you have made happy." - Robert J. Lumsden

6/11

"The history of the world is the history of a few people who had faith in themselves." - Swami Vivekananda

6/12

"Ability may take you to the top, but it takes character to stay there."
- William Blake

6/13

"Success is the progressive realization of worthwhile, predetermined, personal goals." - Paul J. Meyer

6/14

"Why not go out on a limb? Isn't that where the fruit is?" - Frank Scully



"Success is to be measured not so much by the position that one has reached in life as by the obstacles which he has overcome while trying to succeed." – Booker T. Washington

6/16

"The secret of success is consistency of purpose." - Benjamin Disraeli

6/17

"It's not that I'm so smart; it's just that I stay with problems longer."
- Albert Einstein

6/18

"We are what we repeatedly do. Excellence then is not an act but a habit."

- Aristotle

6/19

"Sometimes our best is simply not enough. We have to do what is required." – Sir Winston Churchill

6/20

"The path to success is to take massive, determined action."

— Anthony Robbins

6/21

"Live out of your imagination, not your history." - Stephen Covey

6/22

"Perpetual optimism is a force multiplier." - Colin Powell

6/23

"Forget yourself and start to work." - Gordon B. Hinckley

6/24

"Our business in life is not to get ahead of others, but to get ahead of ourselves." - Zig Ziglar



"Always bear in mind that our own resolution to succeed is more important than any other one thing." - Abraham Lincoln

6/26

"One must have strategies to execute dreams." - Azim Premji

6/27

"Try to forget yourself in the service of others. For when we think too much of ourselves and our own interests, we easily become despondent. But when we work for others, our efforts return to bless us." - Sidney Powell

6/28

"Opportunities multiply as they are seized." - Sun Tzu

6/29

"Nothing is so contagious as enthusiasm. It moves stones, it charms brutes. Enthusiasm is the genius of sincerity, and truth accomplishes no victories without it." - Edward Bulwer-Lytton

6/30

"Each problem that I solved became a rule which served afterwards to solve other problems." - Rene Descartes

# July

7/1

"Success equals goals... all else is commentary." - Brian Tracy

7/2

"If you aren't making any mistakes, it's a sure sign you're playing it too safe." - John Maxwell



"I don't know the key to success, but the key to failure is trying to please everybody." - Bill Cosby

7/4

"The dictionary is the only place where success comes before work."

— Arthur Brisbane

7/5

"Striving for success without hard work is like trying to harvest where you haven't planted." - David Bly

7/6

"As long as you are going to be thinking anyway, think big." - Donald Trump

7/7

"Success is the sum of small efforts repeated day in and day out."
- Robert Collier

7/8

"No man is ever whipped until he guits - in his own mind." - Napoleon Hill

7/9

"Success is 20% skills and 80% strategy. You might know how to read, but more importantly, what's your plan to read?" - Jim Rohn

7/10

"Be who you are and say what you feel, because those who mind don't matter and those who matter don't mind." - Dr. Suess

7/11

"People rarely succeed unless they have fun in what they are doing."
- Dale Carnegie



"Enter every activity without giving mental recognition to the possibility of defeat. Concentrate on your strengths, instead of your weaknesses ... on your powers, instead of your problems." - Paul J. Meyer

### 7/13

"People with goals succeed because they know where they're going."
- Earl Nightingale

### 7/14

"Thoughts and ideas are the source of all wealth, success, material gain, all great discoveries, inventions and achievement." - Mark Victor Hansen

### 7/15

"The secret of business is to know something that nobody else knows."

— Aristotle Onansis

### 7/16

"In life, as in a football game, the principle to follow is: Hit the line hard."

- Theodore Roosevelt

### 7/17

"If you go to work on your goals, your goals will go to work on you. If you go to work on your plan, your plan will go to work on you. Whatever good things we build end up building us." - Jim Rohn

### 7/18

"If one advances confidently in the direction of his dreams, and endeavors to live the life which he has imagined, he will meet with a success unexpected in common hours." - Henry David Thoreau

### 7/19

"Successful leaders see the opportunities in every difficulty rather than the difficulty in every opportunity." - Reed Markham



"When you're going through hell, keep going." - Albert Einstein

# 7/21

"Any idea that is held in the mind that is either feared or revered will, begin at once to clothe itself in the most convenient and appropriate physical forms available." - Andrew Carnegie

### 7/22

"If you can imagine it, you can create it. If you can dream it, you can become it." - William Arthur Ward

### 7/23

"Our doubts are traitors and make us lose the good that we oft may win by fearing to attempt." - William Shakespeare

### 7/24

"There is only one way to succeed in anything, and that is to give it everything." - Vince Lombardi

### 7/25

"Success is not the key to happiness. Happiness is the key to success. If you love what you are doing, you will be successful." - Albert Schweitzer

### 7/26

"Success... it's what you do with what you've got." - Leroy Van Dyke

### 7/27

"Behind every successful man there's a lot of unsuccessful years."
- Bob Brown

# 7/28

"The pessimist sees difficulty in every opportunity. The optimist sees opportunity in every difficulty." - Winston Churchill



"Every evening, write down the six most important things that you must do the next day. Then while you sleep your subconscious will work on the best ways for you to accomplish them. Your next day will go much more smoothly." – Tom Hopkins

7/30

"Never turn down a job because you think it's too small, you don't know where it can lead." - Julia Morgan

7/31

"The test of a successful person is not an ability to eliminate all problems before they arise, but to meet and work out difficulties when they do arise. We must be willing to make an intelligent compromise with perfection lest we wait forever before taking action. It's still good advice to cross bridges as we come to them." -David Schwartz

# **August**

8/1

"For it matters not how small the beginning may seem to be. What is once well done, is well done forever." - Henry David Thoreau

8/2

"People are always blaming circumstances for what they are. I don't believe in circumstances. The people who get on in this world are the people who get up and look for the circumstances they want and if they can't find them, make them." - George Bernard Shaw

8/3

"Develop success from failures. Discouragement and failure are two of the surest stepping stones to success." - Dale Carnegie

8/4

"If you think you can, you can. And if you think you can't, you're right."
- Henry Ford



"He who has never failed somewhere, that man cannot be great."
- Herman Melville

8/6

"Recipe for success: Study while others are sleeping; work while others are loafing; prepare while others are playing; and dream while others are wishing." - William A. Ward

8/7

"Success is not so much what we have, as it is what we are." - Jim Rohn

8/8

"Hold a picture of yourself long and steadily enough in your mind's eye, and you will be drawn toward it. If you do not conquer self, you will be conquered by self." - Napoleon Hill

8/9

"The future belongs to those who believe in the beauty of their dreams."

- Eleanor Roosevelt

8/10

"Well done is better than well said." - Benjamin Franklin

8/11

"Success is going from failure to failure without loss of enthusiasm."
- Winston Churchill

8/12

"Be kind, for everyone you meet is fighting a harder battle."—Plato

8/13

"Those who have attained things worth having in this world have worked while others idled, have persevered while others gave up in despair, have practiced the valuable habits of self-denial, industry, and singleness of purpose." – Grenville Kleiser



"Be bold and mighty forces will come to your aid." - Basil King

### 8/15

"To be a champion, you have to believe in yourself when nobody else will."
- Sugar Ray Robinson

### 8/16

"Most people give up just when they're about to achieve success. They quit on the one yard line. They give up at the last minute of the game, one foot from a winning touchdown." - Ross Perot

### 8/17

"People of mediocre ability sometimes achieve outstanding success because they don't know when to quit. Most men succeed because they are determined to." - George E. Allen

### 8/18

"If you envy successful people, you create a negative force field of attraction that repels you from ever doing the things that you need to do to be successful. If you admire successful people, you create a positive force field of attraction that draws you toward becoming more and more like the kinds of people that you want to be like." - Brian Tracy

### 8/19

"It is in your moments of decision that your destiny is shaped."
- Anthony Robbins

### 8/20

"Consumers are statistics. Customers are people." - Stanley Marcus

# 8/21

"One half of life is luck, the other half is discipline and that's the important half. For without discipline you wouldn't know what to do with luck."

- Carl Zuckmeyter



"Yesterday I dared to struggle. Today I dare to win." - Bernadette Devlin

8/23

"Character consists of what you do on the third and fourth tries."
-James A. Michener

8/24

"Even if you're on the right track, you'll get run over if you just sit there."

— Will Rogers

8/25

"When I was young I observed that nine out of ten things I did were failures, so I did ten times more work." - Bernard Shaw

8/26

"Success is like a ladder... and no one has ever climbed a ladder with their hands in their pockets." - Zig Ziglar

8/27

"Nothing can stop the man with the right mental attitude from achieving his goal. Nothing on earth can help the man with the wrong mental attitude."

- E. Joseph Cossman

8/28

"I can accept failure but I can't accept not trying." - Michael Jordan

8/29

"Often the difference between a successful man and a failure is not one's better abilities or ideas, but the courage that one has to bet on his ideas, to take a calculated risk and to act." - Maxwell Maltz

8/30

"Great things are not done by impulse, but by a series of small things brought together." - Vincent van Gogh



"Losers visualize the penalties of failure. Winners visualize the rewards of success." - Rob Gilbert

# September

9/1

"Picture yourself vividly as winning and that alone will contribute immeasurably to success." - Harry Fosdick

9/2

"Peak performance in life isn't about succeeding all the time or even being happy all the time. It's often about compensating, adjusting, and doing the best you can with what you have right now." - Ken Ravizza

9/3

"Success is not the result of spontaneous combustion. You must set yourself on fire." - Reggie Leach

9/4

"It doesn't matter what you're trying to accomplish. It's all a matter of discipline. I was determined to discover what life held for me beyond the inner-city streets." - Wilma Rudolph

9/5

"The greatest glory in living lies not in never falling, but in rising every time we fall." - Nelson Mandela

9/6

"If someone is going down the wrong road, he doesn't need motivation to speed up. He needs education to turn around" - Jim Rohn

9/7

"Quality means doing it right when no one is looking." - Henry Ford



"Dreams are only foolish to those who lack them." - Peter Reese

9/9

"Someday I hope to enjoy enough of what the world calls success so that someone will ask me, 'What's the secret of it?' I shall say simply this: 'I get up when I fall down.'" - Paul Harvey

9/10

"Success of life depends upon keeping one's mind open to opportunity and seizing it when it comes." - Alice Foote MacDougall

9/11

"For true success ask yourself these four questions: Why? Why not? Why not me? Why not now?" - Jimmy Dean

9/12

"Keep away from people who try to belittle your ambition. Small people always do that, but the really great make you feel that you, too, can become great." – Mark Twain

9/13

"Kites rise highest against the wind, not with it." - Winston Churchill

9/14

"Every great man, every successful man, no matter what the field of endeavor, has known the magic that lies in these words: Every adversity has the seed of an equivalent or greater benefit." - W. Clement Stone

9/15

"Success is 10 percent inspiration and 90 percent perspiration."
- Thomas Edison

9/16

"Our power is in our ability to decide." - Buckminster Fuller



"Life affords no higher pleasure than that of surmounting difficulties."
- Samuel Johnson

9/18

"You do not pay the price of success, you enjoy the price of success."
- Zig Ziglar

9/19

"Make your life a mission - not an intermission." - Arnold Glasgow

9/20

"Do it trembling if you must, but do it!" - Emmet Fox

9/21

"Consider the postage stamp. It secures success through its ability to stick to one thing until it gets there." - Josh Billings

9/22

"It takes twenty years to become an overnight success." - Eddie Cantor

9/23

"No matter what our circumstances, our greatest limitation isn't the leader above us – it's the spirit within us." - John C. Maxwell

9/24

"The more tranquil a man becomes, the greater is his success, his influence, his power for good. Calmness of mind is one of the beautiful jewels of wisdom." - James Allen

9/25

"The thing always happens that you really believe in and the belief in a thing makes it happen." - Frank Lloyd Wright



"The road to success is always under construction." - Lily Tomlin

9/27

"Hope is not a dream, but a way of making dreams become reality."
- L.J. Cardina Suenens

9/28

"They can because they think they can." - Virgil

9/29

"We are made to persist. That's how we find out who we are."
- Tobias Wolff

9/30

"Success has nothing to do with what you gain in life or accomplish for yourself. It's what you do for others." - Danny Thomas

### **October**

10/1

"Men are born to succeed, not to fail." - Henry David Thoreau

10/2

"It's no use saying, 'We are doing our best.' You have got to succeed in doing what is necessary." - Winston Churchill

10/3

"Success is a process, a quality of mind and way of being, an outgoing affirmation of life." - Alex Noble

10/4

"Only those who will risk going too far can possibly find out how far they can go." - T.S. Eliot



"A man can succeed at almost anything for which he has unlimited enthusiasm." - Charles Schwab

10/6

"The five essential entrepreneurial skills for success: Concentration, Discrimination, Organization, Innovation and Communication."

- Michael Gerber

10/7

"One sound idea is all that you need to achieve success." - Napoleon Hill

10/8

"We can do anything we want to do if we stick to it long enough."
- Helen Keller

10/9

"Success seems to be largely a matter of hanging on after others have let go." - William Feather

10/10

"Hard work is the price we must pay for success. I think you can accomplish anything if you're willing to pay the price." - Vince Lombardi

10/11

"Failure is only the opportunity to begin again more intelligently."
- Henry Ford

10/12

"If you have no critics you'll likely have no success." - Malcolm Forbes

10/13

"In the middle of difficulty, lies opportunity." - Albert Einstein



"If you want to be successful, it's just this simple: Know what you are doing, love what you are doing, and believe in what you are doing." - Will Rogers

### 10/15

"Human beings can alter their lives by altering their attitudes of mind."
- William James

### 10/16

"Give me a stock clerk with a goal and I'll give you a man who will make history. Give me a man with no goals and I'll give you a stock clerk."

- J.C. Penney

### 10/17

"The successful man is one who had the chance and took it."
- Roger Babson

### 10/18

"Make the most of yourself, for that is all there is for you."
- Ralph Waldo Emerson

### 10/19

"If you are never scared, embarrassed or hurt, it means you never take chances." - Julia Soul

### 10/20

"Man is a goal-seeking animal. His life only has meaning if he is reaching out and striving for his goals." – Aristotle

### 10/21

"The first step towards success in any occupation is to become interested in it." - Sir William Osler



"Every man is free to rise as far as he's able or willing, but the degree to which he thinks determines the degree to which he'll rise." - Ayn Rand

10/23

"The successful person places more attention on doing the right thing rather than doing things right." - Peter Drucker

10/24

"I have failed over and over again - that is why I succeed." - Michael Jordan

10/25

"The great end of life is not knowledge but action." - Thomas Henry Huxley

10/26

"The men who have done big things are those who were not afraid to attempt big things, who were not afraid to risk failure in order to gain success." - B.C. Forbes

10/27

"Do not let what you cannot do interfere with what you can do."
- John Wooden

10/28

"Success is living up to your potential. That's all. Wake up with a smile and go after life ... live it, enjoy it, taste it, smell it, feel it." - Joe Knapp

10/29

"You measure a person by what it takes to discourage them..." - Bo Ryan

10/30

"A leader has the vision and conviction that a dream can be achieved. He inspired the power and energy to get it done." - Ralph Lauren



"What the mind can conceive and believe, the mind can achieve."
- Napoleon Hill

### **November**

11/1

"The way to succeed is to double your failure rate. Failure is the opportunity to begin again more intelligently." - Henry Ford

11/2

"Sooner or later those who win are those who think they can."
- Richard Bach

11/3

"People become really quite remarkable when they start thinking that they can do things. When they believe in themselves they have the first secret of success." - Norman Vincent Peale

11/4

"Spectacular achievements are always preceded by painstaking preparation." - Roger Staubach

11/5

"No discipline seems pleasant at the time, but painful. Later, however, it produces a harvest of righteousness and peace..." Hebrews 12:11

11/6

"The journey of a thousand miles begins with one step." - Lao-Tse

11/7

"We are all in the same boat in a stormy sea, and we owe each other a terrible loyalty." - G. K. Chesterton



"The difficulties and struggles of today are but the price we must pay for the accomplishments and victories of tomorrow." - William Boetcker

11/9

"Do what you can with what you have where you are."
- Theodore Roosevelt

11/10

"Failure is the tuition you pay for success." - Walter Brunell

11/11

"Real wealth equals ideas plus energy." - Buckminster Fuller

11/12

"We grow great by dreams. All big men are dreamers." - Woodrow Wilson

11/13

"We are continually faced by great opportunities brilliantly disguised as insoluble problems." - Lee lococca

11/14

"Private victories precede public victories." - Stephen R. Covey

11/15

"Great minds have purpose, others have wishes." - Washington Irving

11/16

"The common denominator of success is in forming the habit of doing the things that failures don't like to do." - Albert Gray

11/17

"Singleness of purpose is one of the chief essentials for success in life, no matter what may be one's aim." - John D. Rockefeller



"I will say this about being an optimist: even when things don't turn out well, you are certain they will get better." - Frank Hughes

### 11/19

"Some men see things as they are, and say, 'Why?' I dream of things that never were, and say, 'Why not?'" - George Bernard Shaw

### 11/20

"Perseverance is a great element of success."
- Henry Wadsworth Longfellow

### 11/21

"The only limit to our realization of tomorrow will be our doubts of today."

- Franklin D. Roosevelt

### 11/22

"A person's way of doing things is the direct result of the way he thinks about things." - Wallace D. Wattles

## 11/23

"Success demands singleness of purpose." - Vince Lombardi

### 11/24

"A man is but of product of his thought, What he thinks he becomes."
- Mahatma Gandhi

### 11/25

"The secret of success is learning how to use pain and pleasure instead of having pain and pleasure use you. If you do that, you're in control of your life. If you don't, life controls you." - Anthony Robbins

# 11/26

"First, say to yourself what you would be, then do what you have to do."
- Epictetus



"If you can dream it, you can do it. Your limits are all within yourself."

— Brian Tracy

11/28

"A problem is a chance for you to do your best." - Duke Ellington

11/29

"Nature gave men two ends... one to sit on and one to think with. Ever since then man's success or failure has been dependent on the one he used most." - George R. Kilpatrick

11/30

"The will to do springs from the knowledge that we can do." - James Allen

### **December**

12/1

"It is observed that successful people get ahead in the time that other people waste." - Henry Ford

12/2

"You see things and say, 'Why?' But I dream of things that never were and say 'Why not?'" - George Bernard Shaw

12/3

"Many of life's failures are people who did not realize how close they were to success when they gave up." - Thomas Edison

12/4

"You must have long range goals to keep from being frustrated by shortterm failures." - Bob Bales

12/5

"I would rather attempt something great and fail than attempt to do nothing and succeed." - Robert Schuller



"What you can do, or dream you can, begin it. Boldness has genius, power, and magic in it." – Goethe

12/7

"Our lives improve only when we take chances, and the first and most difficult risk we can take is to be honest with ourselves." - Walter Anderson

12/8

"Either do not attempt at all, or go through with it." - Ovid

12/9

"I don't dream at night, I dream all day. I dream for a living."
- Steven Spielberg

12/10

"Hope is the companion of power and mother of success. For those of us who hope strongest have within us the gift of miracles." - Sydney Bremer

12/11

"The gem cannot be polished without friction, nor man perfected without trials." – Confucius

12/12

"If you don't know where you are going, every road will get you nowhere."

— Henry Kissinger

12/13

"Man is what he believes." - Anton Chekhov

12/14

"Goals are dreams we convert to plans and take action to fulfill." - Zig Ziglar

12/15

"Four steps to achievement: plan purposefully, prepare prayerfully, proceed positively, pursue persistently." - William A. Ward



"I never waste time looking back." - Eleanor Roosevelt

### 12/17

"Who told you it couldn't be done? And what great achievement has he to his credit that entitles him to use the word 'impossible' so freely?"

- Napoleon Hill

### 12/18

"Dream no small dreams for they have no power to move the hearts of men." – Goethe

### 12/19

"I am a slow walker ... but I never walk backwards." - Abraham Lincoln

### 12/20

"An aim in life is the only fortune worth finding, and it is not to be found in foreign lands, but in the heart itself." - Robert Louis Stevenson

### 12/21

"Wherever you see a successful business, someone once made a courageous decision." - Peter F. Drucker

### 12/22

"The road to success runs uphill." - Willie Davis

### 12/23

"Success requires first expending ten units of effort to produce one unit of results. Your momentum will then produce ten units of results with each unit of effort." - Charles Givens

### 12/24

"The only honest measure of your success is what you are doing compared to your true potential." - Paul J. Meyer



"Any fact facing us is not as important as our attitude toward it, for that determines our success or failure." - Norman Vincent Peale

12/26

"It is easy to sit up and take notice. What is difficult is getting up and taking action." - Al Batt

12/27

"Success is getting what you want. Happiness is wanting what you get."

— Dale Carnegie

12/28

"To be successful, the first thing to do is fall in love with your work."
- Sister Mary Lauretta

12/29

"Never, never, never, never give up." - Winston Churchill

12/30

"Ones best success comes after their greatest disappointments."
- Henry Ward Beecher

12/31

"Nothing in the world can take the place of persistence. Talent will not; nothing is more common than unsuccessful men with talent. Genius will not; the world is full of educated derelicts. Persistence and determination alone are omnipotent. The phrase 'press on' has solved and always will solve the problems of the human race." - Calvin Coolidge



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