



SEANGLAZE
ENTERTAINING - INTERACTIVE - INSPIRING

770-861-6840
sean@greatresultsteambuilding.com

SPEAKER PACKET



**CONFERENCE KEYNOTES THAT ENGAGE YOUR
AUDIENCE, IMPROVE TEAMWORK, AND TRANSFORM
EMPLOYEES INTO WINNING TEAMMATES**



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ABOUT SEAN



If your organization needs to improve communication, inspire accountability, energize morale, and become a more productive team, you've found the right guy...

You have thousands of speakers to choose from for your next event... but there is only one who can inspire your group with the experience, stories, insights, and humor that Sean Glaze delivers.

As an entertaining teamwork and leadership speaker, Sean helps your people to communicate better, to become more aware of their teammates' strengths, and just have fun and laugh together.

Sean inspires organizations to improve morale and results by sharing powerful lessons he learned in leading struggling programs to tremendous turnarounds – with a focus on **team cohesiveness and leadership development**.

His experience turning around struggling programs as a basketball coach provide many of the entertaining insights he shares to help corporate, educational, non-profit, and athletic groups improve teamwork and performance.

As the author of *The Unexpected Leader*, *Rapid Teamwork*, and *The Ten Commandments of Winning Teammates*, Sean is passionate about helping organizations **build and develop teams and team leaders**.

When he is not inspiring groups to develop rapid teamwork or traveling as a fun team building facilitator, Sean is home in Atlanta with his wife Amy, their three kids, and two very lazy dogs.



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PROGRAM TOPICS



Employee Engagement

HOW TO CREATE A CULTURE OF RAPID TEAMWORK

If you are responsible for improving productivity and connecting your people to a purpose, this entertaining message shares a powerful five-part recipe that leaders can use to inspire unity and transform any group into a GREAT team. Culture trumps strategy, and this interactive talk provides actionable steps team leaders can take to create a more positive and cohesive culture.



Competitive Advantage

STAY COACHABLE FOR RELENTLESS IMPROVEMENT

Tired of being stuck on your present plateau? Ready to supercharge your personal performance? The best way to grow your team is to grow yourself – and this talk provides an entertaining and effective 4-part road map you and your people will be able to apply immediately to climb beyond your current level of performance. Your audience will be inspired by this effective catalyst for individual development!



Making A Difference

WHAT WINNING TEAMMATES DO DIFFERENTLY

This inspiring talk will help your people increase their value by improving their awareness. Life is a team sport – and you need more than technical talent to be successful as a team! Winning Teammates are the people that others can depend on and want to work with. Your audience will learn how to become more influential by taking ownership and improving interpersonal skills and relationships.

Sean can customize any of the above messages for your group after learning more about your conference and desired outcomes.



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HAPPY CLIENTS

Thank you so much for facilitating our annual staff meeting! The Great Results Teambuilding event was better than we anticipated. Our 25 team members **laughed, participated, and encouraged each other** more at this event than any we've had in our long history of annual staff meetings. We especially appreciated your unassuming demeanor and relatable style...

-Michele Lurvey (Traverse Dental Associates)

We were looking for a speaker who would have a **positive impact on our staff**, work on our team morale, and focus on internal communication. Sean came highly recommended by a couple of different motivational speakers. They expressed how well he connects with his audiences and said if we wanted someone that will motivate our staff with their message and actions that he was it!

After hiring Sean for our event and seeing him in action, I have to agree 100% – he was engaging, funny, and effective. Our all-day meeting was broken up with different speakers, activities... and overwhelmingly **Sean's portion of the day was our staff's favorite part!** I would HIGHLY recommend working with Sean...

-Meigelle Lapos (H R Mgr, Tidewater)

We just got done seeing Sean and I have to say, he was unbelievable! He was very **insightful, very powerful, and got us engaged with one another.** He was fantastic and I highly recommend him.

-Jason Cass (Chairman, IIABA Young Agents)

You definitely have a gift for speaking and your presentation was **exactly what our administrators needed to hear.** They are all still talking about your message and the team building exercises...

The stories were fantastic and a great reminder for all of us that teamwork really does make everything possible. They loved the message about focusing on people and not numbers. The Rapid Teamwork book added a nice touch to the event and they were all excited to leave with their very own autographed copy. We will always remember that 'Culture Eats Strategy For Breakfast!'

-Mike Mauriello (Rockdale County Public Schools)

The comments from participants were overwhelmingly positive! Your first presentation set the bar high, then you continued to get rave reviews from our second session attendees as well. Thanks for a fun and energizing day with useful take-aways that **really helped our people work together better!**

-Val O'Brien (Southern Company)



WHAT TO EXPECT

SEAN`S SEVEN PROMISES TO MEETING PLANNERS

1. I will **clarify your event objectives** and customize my presentation so that it supports those goals and contributes to a memorable and relevant experience for your attendees.
2. I will smoothly and **easily adapt to any unexpected hiccups** or technical issues that arise. Because I`ve been delivering keynotes and workshops for years, I can continue effectively without slides.
3. I will help **promote the event** via social media channels, and can also provide the following options to interested clients:
 - a promotional video to inspire attendance before the event
 - an original article for your newsletter to emphasize key points
 - a follow-up video to reinforce and apply the message
4. I will **arrive at least 60 minutes prior to the program** to meet staff, check the room setup, etc., and I will arrive with any required materials and a backup copy of my introduction - just in case.
5. I will thank the event staff and meeting planner for their hard work, and I will **stay after my program** to answer questions from the attendees and autograph copies of my book if requested.
6. I will **respect your schedule and adjust** so that we end on time, even if I start late due to other circumstances (i.e. the previous speaker went over)
7. And, of course, I will **incorporate humor and interaction** to keep your audience engaged and ensure the message is memorable



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INCLUDE A BOOK

MAKE THE MESSAGE THEY HEAR EVEN MORE MEMORABLE!

Imagine your audience flipping through a book and smiling as they leave... reading it at home and reflecting on its lessons... placing it on their desk and discussing it with coworkers...

The surest way to drive the message deeper is to **provide a tangible take-away.**



Sean is happy to provide Meeting Professionals with copies of his [*Rapid Teamwork*](#) or his [*Ten Commandments of Winning Teammates*](#) books at a significant discount

Adding a copy of his book is an easy way to ensure that your attendees leave with a reminder that emphasizes Sean's message and **inspires application** of the key ideas!



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EVENT PREP...

SEAN`S FUN INTRODUCTION

Our speaker today has been inspiring individuals to become winning teammates for over 20 years.

As the founder of Great Results Teambuilding, he travels around the country, sharing interactive insights from his experience as a high school basketball coach to help groups create profitable connections. When he is not on the road, helping transform groups into more productive teams, he is in the living room fighting his dogs for a comfortable spot on the couch – or crossing items off his wife’s home-improvement honey-do list!

Please join me in welcoming - from Atlanta...
Speaker, author, and ridiculously bad wall-paper hanger...

Sean Glaze!

REQUESTED EQUIPMENT FOR SEAN`S PRESENTATION

- Digital projector for presentation slides (at least 1000 lumens)
- On-site A / V support to troubleshoot before and during the presentation
- Screen of 8' or larger (the larger the audience, the larger the screen) placed on a riser in the right corner of the room from the audience's perspective
- Wireless lavalier microphone. (back-up: hand-held wireless)
- Tape (Please tape all cords on the floor)
- Riser (For groups larger than 100 people, for Sean to be visible)





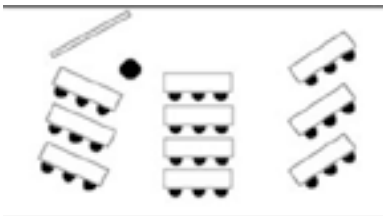
EVENT PREP...

REQUESTED ROOM SETUP FOR SEAN`S PRESENTATION

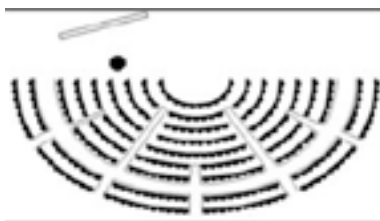
- Set chairs to face the longest wall (set the room wide, not narrow)
- Seat the audience as close to Sean as possible with each chair facing Sean.
- Please allow no more than 10% open chairs.
- Allow extra lighting over the riser area where Sean will be speaking, if possible.
- Provide a well-lit room, with ample area for movement for interactive activities.
- Set the temperature between 68 and 72

PREFERRED LAYOUT OPTIONS FOR SEAN`S PRESENTATIONS

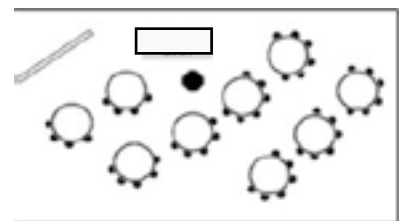
CLASSROOM STYLE



THEATRE STYLE



ROUND TABLE STYLE



THANK YOU FOR YOUR ASSISTANCE...

- Together we will create a lasting positive impact for your audience members!



SPEAKING FEES

Interactive Keynote Message (Customized message, up to 90 minutes)	\$5,000
Full Day INCLUSIVE, up to 7 hours (Customized message, breakout session and extras)	\$7,500

Fees are valid for engagements in North America booked on or before January, 2018.
(One travel day @ \$1,000, plus business class airfare, will be added to engagements outside North America)

REQUIRED DEPOSIT

- To secure your speaking date(s), a 50% confirmation deposit will be due at contract, with the balance due prior to or on the scheduled engagement.
(This deposit guarantees your requested date is reserved on Sean's calendar)

TRAVEL EXPENSES

Quoted fees INCLUDE airfare, lodging, meals, and incidentals
(Sean is proud to provide an **all-inclusive quote** to make your event planning easier)

VIDEO LICENSING

- Client may be granted **unlimited internal usage** of the event recording for an extra \$1,000 in addition to the quoted speaking fee (Sean receives a copy as well)

CANCELLATION POLICY

- In the event of a cancellation by your organization, Sean will gladly rebook the event at no penalty for an alternate open date within 12 months of the original event..
- If cancelled within 60 days of the event and not rebooked, Sean will keep the deposit.
- If canceled more than 60 days prior to the event, your 50% deposit will be returned.



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OTHER SERVICES

IN ADDITION TO HIS ENGAGING KEYNOTE TOPICS, SEAN OFFERS:

- Half and Full Day Fun Team Building Programs



- Interactive Fun and Laugh-Out Loud Activities
- Real-World Connections and Applications

- 1 on 1 Coaching Program for Team Leaders



- Someone to Ask You the Right Questions
- Action Steps and Accountability Conversations

- Custom Workshops to Focus on Specific Issues



- A Powerful Boost for Team Productivity
- 2-3 Hour Events With Key Take-Aways



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LET`S GET STARTED

"THE MESSAGE WAS IMPORTANT AND POWERFUL... PERFECT SELECTION FOR A MOTIVATIONAL SPEAKER - VERY ENCOURAGING AND INSPIRATIONAL..."

- SUSAN PASILOWSKI, MSGCU



CONNECT WITH SEAN ON SOCIAL MEDIA:



<https://www.linkedin.com/in/seanglaze>



<https://twitter.com/leadyourteam>



<https://www.facebook.com/GreatResultsTeambuilding>



<https://plus.google.com/u/0/+SeanGlaze/about>



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LET`S GET STARTED



**CONTACT SEAN TODAY
AND DISCUSS HOW HE
CAN ENERGIZE YOUR
NEXT CONFERENCE...**

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**HELPING SMART LEADERS
BUILD MORE ENGAGED AND
CONNECTED TEAMS!**

